

## STEPHAN KROLL

Associate Professor

Department of Agricultural and Resource Economics

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### EMPLOYMENT

- Associate Professor, Colorado State University, since July 2011.
- Assistant Professor, Colorado State University, 2008-2011.
  
- Associate Professor (with tenure), California State University Sacramento, 2007-2008.
- Assistant Professor, California State University Sacramento, 2003-2007.
  
- Assistant Professor, St. Lawrence University, July 2000 – July 2003.
- Visiting Assistant Professor, St. Lawrence University, August 1999 – June 2000.

### TEMPORARY RESEARCH AND TEACHING POSITIONS

- Leiv Eiriksson Fellow, Center for Climate and Environmental Research Oslo (CICERO), Oslo, Norway, October 2005 (2 weeks), June 2006 (1 wk), June – July 2009 (5 wks), June 2010 (2 wks), July 2011 (1 wk).
- Instructor (Environmental Economics), Foreign Trade University, Hanoi, Vietnam, December 2010 – January 2011.
- Instructor (Managerial Economics and Experiments), Leopold-Franzens-Universität Innsbruck, Austria, June 2008.
- Research Fellow, Center for Experimental Economics, Leopold-Franzens-Universität Innsbruck, Austria, June 2005 – August 2006.

### EDUCATION

**Ph.D., Economics** (July 1999)

University of Wyoming, Laramie, Wyoming

Dissertation Title: *International Environmental Agreements in Two-Level Games*

Dissertation Advisors: Charles F. Mason and Jason F. Shogren

**M.S., Economics** (May 1996)

University of Wyoming, Laramie, Wyoming

Thesis Title: *Interconnected Games in Experiments*

Thesis Advisor: Charles F. Mason

**Vordiplom, Wirtschaftsmathematik (Pre-Diploma, Mathematical Economics)**

(August 1991; diploma nearly completed but terminated in 1993 to pursue graduate studies in the U.S.)

Universität Dortmund, Germany

Principal Advisor: Wolfram F. Richter

## RESEARCH INTERESTS

Applied Microeconomics including  
Environmental and Resource Economics  
Experimental Economics, Behavioral Economics and Game Theory  
Public Choice and Economics of Voting  
Industrial Organization and Regulatory Economics

## PUBLICATIONS

“The Acceptability of Efficiency-enhancing Environmental Taxes, Subsidies and Regulation: An Experimental Investigation,” *Environmental Science and Policy* 2012, 16/1, 90-96 (with Todd L. Cherry and Steffen Kallbekken).

“Local and Organic: An In-Store Evaluation of Labels for Apples,” *Agribusiness: an International Journal* 2011, 27/4, 465-477 (with Marco Costanigro, Dawn Thilmany and Gretchen Nurse).

“Risky Investment Decisions: How Are Individuals Influenced by Their Groups?” *Journal of Risk and Uncertainty* 2011, 43/2, 81-106 (with W. Kip Viscusi and Owen R. Phillips).

“Do You Not Like Pigou, or Do You Not Understand Him? Tax Aversion and Revenue Recycling in the Lab,” *Journal of the Environmental Economics and Management* 2011, 62/1, 53-64 (with Steffen Kallbekken and Todd L. Cherry).

“Pigouvian Tax Aversion and Inequity Aversion in the Lab” *Economics Bulletin* 2010, 30/3, 1914-1921 (with Steffen Kallbekken and Todd L. Cherry).

“Sub-National Fiscal Activity as a Determinant of Individual Happiness: Ideology Matters” *Journal of Happiness Studies* 2009, 10, 563-582 (with Edward Lascher and Robert Wassmer).

“Domestic Politics and Climate Change: International Public Goods in Two-Level Games” *Cambridge Review of International Affairs* 2008, 21/4, 563-583 (with Jason F. Shogren).

“Trading Agricultural Payment Entitlements: An Experimental Investigation of Bilateral Negotiations,” *American Journal of Agricultural Economics* 2008, 90/5 (Papers and Proceedings), 1201-1207 (with Enno Bahrs and Matthias Sutter).

“Conditional Cooperation on Three Continents,” *Economics Letters* 2008, 101/3, 175-178 (with Todd L. Cherry, Martin Kocher, Robert Netzer and Matthias Sutter).

“The Impact of Endowment Heterogeneity and Origin on Contributions in Best-Shot Public Good Games,” *Experimental Economics* 2007, 10/4, 411-428 (with Todd L. Cherry and Jason F. Shogren).

“Voting, Punishment and Public Goods,” *Economic Inquiry* 2007, 45/3, 557-570 (with Todd L. Cherry and Jason F. Shogren).

“Parochialism and Approval Voting,” *Journal of Conflict Resolution* 2005, 49/6, 895-907 (with Jonathan Baron and Nicole Altman).

“The Impact of Endowment Heterogeneity and Origin on Public Good Contributions: Evidence from the Lab,” *Journal of Economic Behavior and Organization* 2005 57/3, 357-365 (with Todd L. Cherry and Jason F. Shogren).

“Social Capital: What is the Value of Hunting Club Memberships?” *Human Dimensions of Wildlife* 2004, 9/1, 57-68 (with Cynthia Green and Therese Grijalva).

“Crashing the Party: An Experimental Investigation of Strategic Voting in Primary Elections,” *Public Choice* 2003, 114/3-4, 387-420 (with Todd L. Cherry).

“Endogenous Timing in a Gaming Tournament,” *Theory and Decision* 1999, 47/1, 1-21 (with Kyung Hwan Baik, Todd L. Cherry and Jason F. Shogren).

## BOOKS

*Encyclopedia of Resource, Energy, and Environmental Economics*, associate editor, with Jason F. Shogren (editor), and Runar Brännlund, Erwin Bulte, Rick Horan, Cathy Kling and David Zilberman (associate editors), Elsevier Publishing, in process, forthcoming probably 2012/2013.

*Environmental Economics, Experimental Methods*, edited, with Todd L. Cherry and Jason F. Shogren, Routledge Publishing, December 2007.

## BOOK CHAPTERS (and Other Non-Refereed Publications)

Kroll, Stephan, John A. List and Charles F. Mason, forthcoming. “The Prisoner’s Dilemma in a Two-Level Game: An Experimental Investigation,” *Handbook of Experimental Methods in Environmental Economics*, Edgar Elgar.

Goemans, Christopher, Stephan Kroll, and Kelly DiNatale, 2010. “Alternatives to Permanent Water Transfers Using the Farmers Reservoir and Irrigation Company (FRICO) System,” *Colorado Water* 27/1, 8-10.

“Introduction,” in Cherry, Kroll and Shogren (eds.), *Environmental Economics, Experimental Methods*, Oxon, UK: Routledge Publishing (2007), 1-6 (with Todd L. Cherry and Jason F. Shogren).

“Taxes, Expenditures, Ideology, and Happiness,” *State Tax Notes* (with Robert Wassmer and Edward Lascher), March 19, 2007.

“Incoming Tourism: Systematic Approaches of International Tourism Behavior—The Case Study of Germany,” in Helmut Wachowiak (ed.), *Tourism and Borders*, Hampshire, UK: Ashgate Publishing (2006), 47-76 (with Christian Rast).

“Globalization and Climate Protection: Some Microeconomic Foundations for Integration,” in Horst Siebert (ed.), *Global Governance-An Architecture for the World Economy*, Berlin: Springer (2003), 197-222 (with Jason F. Shogren).

“Environmental Conflicts and Interconnected Games: An Experimental Note on Institutional Design,” in Nick Hanley and Henk Folmer (eds.), *Game Theory and the Environment*, Cheltenham, UK: Edward Elgar (1998), 204-18 (with Charles F. Mason and Jason F. Shogren).

#### **UNDER SUBMISSION**

“Local, Organic, Conventional—Asymmetric Effects of Information and Taste on Label Preferences in an Experimental Auction,” revised and resubmitted to the *European Review of Agricultural Economics* (with Marco Costanigro, Dawn Thilmany and Marisa Bunning).

“Valuing Options in Water Markets: A Laboratory Investigation,” under submission at *Environmental and Resource Economics* (with Kristiana Hansen and Jonathan D. Kaplan).

“The Impact of Trial Runs on the Acceptability of Pigouvian Taxes: Experimental Evidence,” under submission at the *Scandinavian Journal of Economics* (with Todd L. Cherry and Steffen Kallbekken).

“Heterogeneity in Best-Shot Public Good Experiments” under submission at *Experimental Economics* (with Todd L. Cherry and Stephen Cotten).

#### **WORKING PAPERS CLOSE TO SUBMISSION**

“The Impact of Active Leasing Markets on Permanent Water Rights: An Experimental Analysis” (with Christopher Goemans).

“Parking and Responsive Pricing” (with Nicholas Janusch and Jonathan Kaplan).

“Spatial Externalities in Interdependent Security Games” (with Aric P. Shafran).

#### **WORK IN PROGRESS**

“The Collective-Risk Social Dilemma and Climate Change Revisited” (with Thomas Brown).

“Does Your Cultural Cognition Make You Dislike Pigouvian Policies? A Laboratory Investigation” (with Todd L. Cherry and Steffen Kallbekken).

“Private Provision of a Stochastic Common Property Resource” (with Richard Howitt and Jonathan Kaplan).

“Product Market Competition and Labor Market Reciprocity” (with Martin G. Kocher, Tamar Kugler, and Matthias Sutter).

“Trading German Agricultural Payment Entitlements: An Experimental Investigation” (with Enno Bahrs and Matthias Sutter).

“Can Efficiency and Equilibrium Price be found on E-Bay?” (with Enno Bahrs, and Matthias Sutter).

“The Effect of Endogenous Exchange Rates on Subject Behavior in Public Good Experiments” (with David Zetland).

“Reciprocity Spillover in Laboratory Markets” (with Jason F. Shogren).

“How Robust is the Conditional Cooperation Phenomenon: An International Comparison in Colombia, the U.S. and the Netherlands” (with Martin Kocher, Peter Martinsson, and Marcela Ibanez).

“Cooperative Behavior under Team Influence” (with Todd L. Cherry, Martin Kocher, Robert Netzer and Matthias Sutter).

## **RESEARCH GRANTS**

“Designing Feasible and Efficient Climate Policies” (2009-2012)

co-PIs: Steffen Kallbekken, Hege Westskog (both Center for International Climate and Environmental Research Oslo, CICERO), Todd L. Cherry (Appalachian State University)  
Funded by Research Council of Norway, NORKLIMA program, project 190768  
NOK 3.2m (about \$450,000)

“Behavioral and Institutional Components of Climate Change Policies” (Jan. 1 – Dec. 31 2009)

Project leader: Hege Westskog (CICERO)

Funded by Research Council of Norway, Leiv Eriksson mobility program, project 192549

NOK 97,000 (about \$13,860)

“Alternatives to Water Transfers in the South Platte Basin using the Farmers Reservoir and Irrigation Company System (FRICO)” (Jan. 1 – Dec. 31 2009)

Primary PI: Christopher Goemans

Funded by Colorado Water Conservation Board

\$58,000 (amount represents value of subcontract from FRICO. Total grant value, funded by CWCB, is \$250,000)

“Can a Combination of Policy Instruments Increase the Effectiveness and Public Acceptability of Environmental Policies?” (2008-2012)

Co-PIs: Hege Westskog, Marianne Aasen, Steffen Kallbekken, Sjur Kasa (all CICERO), Einar Strumse (Lillehammer University College), and Arild Vatn (Norwegian University of Life Sciences)

Funded by Research Council of Norway, Miljø 2015 program, project 183375

NOK 3m (about \$430,000)

“Organic, Locality and Food Miles-Implications for Trade, Supply Chains, Environment and Consumer Welfare” (June 2007-January 2011)

Co-PIs: Dawn Thilmany, Yuko Onozaka and Marisa Bunning. Marco Costanigro and I are collaborators.

Funded by USDA NRI Markets and Trade Program

\$462,000

“Pricing Options in California Water Markets: A Laboratory Approach” (2005-2006)

Co-PIs: Richard Howitt, Kristiana Hansen and Jonathan Kaplan.

Funded by Giannini Foundation

\$19,800

“Climate Policies in Experiments” (2005-2006)

Funded by the Norwegian Embassy to the United States Mini-grant

80,000 NOK (approx. \$12,000)

“What Spills Over, Rationality or Reciprocity?” (2004-2005)

Funded by California State University Sacramento Research and Creative Activity Grant

Summer fellowship, \$2,500 and assigned time.

“Voting in the Commons: An Experimental Investigation” (2000-2001)

Funded by St. Lawrence University Large Research Grant

\$2,500

“Sincere vs. Strategic Voting in Primaries: Experimental Results” (1999-2000)

Co-PI: Todd L. Cherry

Funded by St. Lawrence University Small Research Grant

\$1,000

**TEACHING**

**Year Semester Course No./Title Enrollment**

**Colorado State University**

2012	Spring	AREC 202, Sect. 1, Agricultural and Resource Economics	139
	Spring	AREC/Econ 541 (G), Environmental Economics	24
2011	Fall	AREC 202, Sect. 3, Agricultural and Resource Economics	157
	Fall	AREC 740 (G), Advanced Resource and Environmental Economics (co-taught w/ Bond/Loomis/Goemans, responsible for 50%)	5
2011	Spring	AREC 202, Sect. 1, Agricultural and Resource Economics	136
	Spring	AREC 572 (G), Social Benefit-Cost Analysis	20
	Spring	AREC 792C (G), Advanced Research Methods (independent study)	1
2010	Fall	AREC 202, Sect. 2, Agricultural and Resource Economics	114
2010	Spring	AREC 202, Sect. 1, Agricultural and Resource Economics	121
2010	Spring	AREC/Econ 541 (G), Environmental Economics	10
2009	Fall	AREC 202, Sect. 2, Agricultural and Resource Economics	107
2009	Fall	AREC 740 (G), Adv. Res. and Environmental Econ. (co-taught w/ Bond/Loomis, responsible for 50%)	9
2009	Spring	AREC 202, Sect. 1, Agricultural and Resource Economics	122
2009	Spring	AREC 202, Sect. 2, Agricultural and Resource Economics	113

**California State University Sacramento**

2008	Spring	Econ 1b, Sect. 3, Introduction to Microeconomics	48
2008	Spring	Econ 161, Game Theory	42
2007	Fall	Econ 1b, Sect. 3, Introduction to Microeconomics	81
2007	Fall	Econ 1b, Sect. 4, Introduction to Microeconomics	41
2007	Fall	Econ 120, Economics and Environmental Degradation	35
2007	Summer	Econ 160, Industrial Organization	18
2007	Spring	Econ 1b, Sect. 10, Introduction to Microeconomics	78
2007	Spring	Econ 1b, Sect. 14, Introduction to Microeconomics	64
2007	Spring	Econ 265 (G), Graduate Cost-Benefit Analysis	3
2006	Fall	Econ 1b, Sect. 8, Introduction to Microeconomics	80
2006	Fall	Econ 160, Industrial Organization	45
2005	Spring	Econ 1b, Sect. 8, Introduction to Microeconomics	79
2005	Spring	Econ 265 (G), Graduate Cost-Benefit Analysis	21
2004	Fall	Econ 120, Econ and Environmental Degradation	48
2004	Fall	Econ 1b, Sect. 6, Introduction to Microeconomics	76
2004	Spring	Econ 1b, Sect. 7, Introduction to Microeconomics	47
2004	Spring	Econ 1b, Sect. 14, Introduction to Microeconomics	64
2004	Spring	Econ 265 (G), Graduate Cost-Benefit Analysis	17
2003	Fall	Econ 120, Econ and Environmental Degradation	38
2003	Fall	Econ 1b, Sect. 7, Introduction to Microeconomics	75

**St. Lawrence University**

2003	Spring	Econ 305, Industrial Organization	25
2003	Spring	Econ 200, Sect. A, Quantitative Methods	17
2003	Spring	Econ 200, Sect. B, Quantitative Methods	19

2002	Fall	Econ 200, Sect. A, Quantitative Methods	24
2002	Fall	Econ 200, Sect. B, Quantitative Methods	26
2002	Fall	Econ/Envs 108, Economics for Environmentalists	13
2002	Spring	Econ 100, Sect. A, Principles of Economics	23
2002	Spring	Econ 100, Sect. B, Principles of Economics	23
2002	Spring	Econ 308, Environmental Economics	18
2001	Fall	Econ 100, Sect. E, Principles of Economics	24
2001	Fall	Econ/Envs 108, Economics for Environmentalists	5
2001	Fall	Econ 450, Experimental Economics	12
2001	Spring	Econ 100, Sect. A, Principles of Economics	27
2001	Spring	Econ 100, Sect. B, Principles of Economics	28
2001	Spring	Econ 308, Environmental Economics	24
2000	Fall	Econ 100, Sect. F, Principles of Economics	29
2000	Fall	Econ 100, Sect. G, Principles of Economics	27
2000	Fall	Econ/Envs 108, Economics for Environmentalists	13
2000	Spring	Econ 100, Sect. B, Principles of Economics	25
2000	Spring	Econ/Envs 108, Economics for Environmentalists	17
2000	Spring	Econ 308, Environmental Economics	13
1999	Fall	Econ 100, Sect. E, Principles of Economics	29
1999	Fall	Econ 100, Sect. F, Principles of Economics	27
1999	Fall	Econ 100, Sect. G, Principles of Economics	27

G: Graduate class

**Other teaching:**

**Foreign Trade University**, Hanoi, Vietnam (December 2010-January 2011): Econ/AREC 240, Environmental Economics

**Leopold-Franzens-Universität Innsbruck**, Austria (June 2008): Seminar in Managerial Economics and Experiments

**University of Wyoming** (1995-1999): Several sections of Principles of Microeconomics, Intermediate Microeconomics, and Money and Banking

## **PROFESSIONAL ACTIVITIES**

### **Committees (at Colorado State University)**

Executive Committee, 2009-2011  
Undergraduate Curriculum Committee, 2009-2010, since 2011  
Undergraduate Review Committee, 2011-2012  
Preliminary Examination Committee, since 2009  
Environmental and Resource Field Examination Committee, since 2009  
Organizer of Department Seminar Series, since 2009  
Outside Reviewer, Department of Accounting, Spring 2012

### **Professional Affiliations and Activities**

#### **Memberships in Professional Societies** (as of August 2011):

American Economic Association, American Applied Economics Association, Association of Environmental and Resource Economists, Economic Science Association

#### **Grant Review Panel:**

U.S. EPA National Center for Environmental Research, Washington D.C., November 2002

#### **Grant Refereeing:**

Illinois Water Resources Center November 2011  
National Science Foundation, March 2011  
Social Sciences and Humanities Research Council of Canada, December 2008.  
Environmental Exploratory Grant Program, California Energy Commission, June 2004.

#### **Manuscript Refereeing:**

2012: *Economics and Philosophy*, *Environmental and Resource Economics*, *European Journal of Political Economy*, *Journal of Environmental Economics and Management*; plus submitted papers for the *Annual Meeting of the American Applied Economics Association* (Seattle) and for the *Annual Meeting of Western Agricultural and Resource Economics Association*.

2011: *American Journal of Agricultural Economics*, *Ecological Economics*, *Journal of Environmental Economics and Management*, *Journal of Political Economy*, *Journal of Regional Analysis and Policy*, *Journal of Risk and Uncertainty*; plus submitted papers for the *Annual Meeting of the American Applied Economics Association* (Pittsburgh) and for the *Summer Conference of the Association of Environmental and Resource Economists* (Seattle)

2010: *American Economic Review*, *American Journal of Agricultural Economics*, *Ecological Economics*, *Economic Inquiry*, *Environmental and Resource Economics*, *Journal of Economic Behavior and Organization*, *Journal of Environmental Economics and Management* (2), *Journal of Risk and Uncertainty*, *Public Choice*, *Resource and Energy Economics*, *Yearbook of the ÖGA* (Austrian Association of Agricultural Economists); plus submitted papers for the *Annual Meeting of the American Applied Economics Association* (Denver).

2009: *American Economic Review*, *Journal of Environmental Economics and Management* (2), *Journal of Economic Psychology*, *Public Choice*.

2008 and before: *American Economic Review* (2), *Economic Inquiry*, *Empirica*, *Experimental Economics* (2), *Human Dimensions of Wildlife* (2), *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Journal of Environmental Economics and Management* (3), *NeuroPsychoEconomics*, *Resource and Energy Economics* (2), *Social Science Journal* (2); plus submitted papers for the *Annual Meeting of the American Agricultural Economics Association* (Chicago 2001).

## **Other Activities/Accomplishments Service/Outreach**

### **Other Service Activities (since 2008)**

- Participated in RamCamps 2008 and 2009 and Intensive Undergraduate Orientation 2010 and 2011.
- Participated in College of Agricultural Sciences Tour August 11-13, 2010.
- Faculty Reviewer for Grad Student Research Symposium, February 2010 and 2011.

### **Outreach Presentations (since 2008)**

- “The Market Impact of Leasing Permanent Water Rights” (with Christopher Goemans), 21<sup>st</sup> Annual South Platte Forum, Longmont, CO, Oct. 20-21, 2010.
- Water Leasing Experiment with practitioners from FRICO (with Christopher Goemans), Brighton, CO, Aug. 18, 2010, 12 in attendance.
- Water Leasing Experiment with practitioners from FRICO, Colorado Water Conservation Board, Colorado Water Institute and DARE (with Christopher Goemans), Fort Collins, CO, May 14, 2010, 8 in attendance.
- “Alternatives to Permanent Water Transfers,” (with Christopher Goemans), annual FRICO shareholder meeting, Brighton, CO, November 12, 2009, approximately 100 in attendance.
- “Alternatives to Water Transfer Methods” (with Christopher Goemans), presentation and round table discussion at the Prime Rib Club (South Platte farmers), Brighton, CO, August 27, 2009, approximately 30 in attendance.
- “Alternatives to Permanent Water Transfers,” (with Christopher Goemans), presentation to FRICO Water Board, Brighton, CO, July 28, 2009, 10 in attendance (10-15 min outreach presentation about alternatives followed by discussion of survey instrument).

### **Consultations Related to Professional Expertise**

“An Economic Perspective on the Timing of a Firm’s Entry and Exit Response to a Rigs-to-Reefs Program,” prepared for the *Coalition for Enhanced Marine Resources* through the *Sacramento Regional Research Institute*, June 2007.

### **Accreditation Reviews at Other Institutions**

- Tenure Review for faculty member at Tier-1 Research University (2011-2012)
- Tenure Review for faculty member at Liberal Arts college (2009-2010)

## **Work with Graduate and Honor Students:**

### **Chair of Ph.D. Committee:**

Nicholas Janusch, Department of Agricultural and Resource Economics, Colorado State University, expected completion 2013

**Chair of Master Committee:**

Christopher Nicoletti, Department of Agricultural and Resource Economics, Colorado State University, “Rural Prosperity Initiative: Propensity Score Analysis of Income and Crop Production Effects from a Comprehensive Micro-Irrigation Program in Zambia,” completed October 2011.

David Hetzel III, Department of Economics, California State University, Sacramento, “The Carbon Environmental Kuznets Curve: A Decomposition and Econometric Analysis,” completed November 2007.

**Member of Ph.D. Committee:**

Oana Deselnicu, Ph.D. Agricultural and Resource Economics, 2010-present

Michael Verdone, Ph.D. Agricultural and Resource Economics, 2010-present

Chiung-Hsia Wang, Ph.D. Economics, “Three Essays on Regional Labor Markets for the Denver Area,” graduated 2010

David Zetland, Ph.D. Economics (UC Davis), “Conflict and Cooperation within a Public Cooperation: A Case Study of the Metropolitan Water District of Southern California,” graduated 2008

**Member of Master Committee:**

Peter Rakowski, M.A. Philosophy, “Chasing Rationality: A Philosophical Study of Loss-Aversion,” graduated 2011.

Ryan James Bracken, M.A. Economics, “Feeding the Dragon: Forecasting China’s Mineral Demand with the Intensity of Use Hypothesis,” graduated 2010.

Allen C. Kypriotis, California State University, Sacramento, “An Economic Analysis of the Market for Fair-Trade Coffee,” graduated 2005.

**Other Collaboration with Graduate Students on their Theses:**

Collaboration with Nicholas Janusch, M.A. student, California State University, Sacramento, “Parking and Responsive Pricing,” completed May 2009.

Collaboration with Steffen Kallbekken, Ph.D. student, University of Oslo, Norway, “Regulating Emissions from Energy Use. Are Economic Instruments the Best Way Ahead?” completed November 2008.

Collaboration with Kristiana Hansen, Ph.D. student, Department of Agricultural Economics, UC Davis, “Managing Supply-Side Risk through Western Water Markets,” completed December 2007 (winner of the AAEA Outstanding Doctoral Dissertation Award).

Collaboration with Robert Netzer, Ph.D. student, University of Innsbruck, Austria, “Culture and the Development of Trust and Reciprocity – A Cross- and Intercultural Study between Austria and Japan,” completed June 2007.

### **Undergraduate Honor Students**

Second reader, Undergraduate Honors Thesis, Sandra Mann, Colorado State University, completed May 2009.

First reader, Undergraduate Honors Thesis, Vivek Bachhawat, St. Lawrence University, "The Premium Puzzle," completed May 2003.

First reader, Undergraduate Honors Thesis, Nathan B. Callard, St. Lawrence University, "The Role of Technology in Climate Change Policy Modeling: Capturing the Magnitude of Induced Technological Change," completed May 2002.

First reader, Undergraduate Honors Thesis, Cynthia B. Green, St. Lawrence University, "Hunting Grounds: The Champion Land Transfer," completed May 2001.

### **Undergraduate Students:**

21 Undergraduate Advisees (as of January 14, 2011)

### **Presentations**

#### ***Presentations at Conferences and Workshops:***

September 2010, "The Effect of Experience on the Acceptability of Pigouvian Taxes in a Lab Experiment," Annual Congress of the International Association for Research in Economic Psychology (IAREP) and the Society for the Advancement of Behavioral Economics (SABE), Cologne, Germany.

July 2010, "Do Taste Buds Trump Labels and Information? A Sensory Test and Economic Experiment on Organic and Local Apples," Annual Meeting of the American Agricultural Economics Association (AAEA), Denver, Colorado.

August 2009, "Responsive Pricing," Singapore Economic Review Conference, Singapore.

March 2009, "Do You Not Like Pigou, or Do You Not Understand Him? Tax Aversion and Revenue Recycling in the Lab," IV Congress of the Latin American and Caribbean Association of Environmental and Natural Resource Economists, San Jose, Costa Rica.

September 2008, "Valuing Options in a California Water Market: An Experimental Investigation," University of Colorado Environmental and Resource Economics Workshop, Vail, Colorado.

July 2008, "Trading Agricultural Payment Entitlements: An Experimental Investigation of Bilateral Negotiations," Annual Meeting of the American Agricultural Economics Association (AAEA), Orlando, Florida.

October 2007, "Do You Not Like Pigou, or Do You Not Understand Him? Tax Aversion and Revenue Recycling in the Lab," Annual Meeting of the Canadian Resource and Environmental Economics Study Group, Ottawa, Canada.

July 2007, "Trading Agricultural Payment Entitlements: An Experimental Investigation," Annual Meeting of the American Agricultural Economics Association (AAEA), Portland.

July 2006, "Reciprocity Spillover in Markets," Annual Congress of the International Association for Research in Economic Psychology (IAREP) and the Society for the Advancement of Behavioral Economics (SABE), Paris, France.

May 2005, "Voting, Punishment and Public Goods," Annual Meeting of the Austrian Economics Society (NOeG), Innsbruck, Austria.

July 2003, "Voting, Punishment and Public Goods," University of Colorado Environmental and Resource Economics Workshop, Boulder, Colorado.

June 2003, "Voting, Punishment and Public Goods: An Experimental Investigation," Annual Meeting of the Canadian Economics Association, Ottawa, Canada.

March 2002, "Crashing the Party: An Experimental Investigation of Strategic Voting in Primary Elections," Annual Meeting of the Public Choice Society, San Diego, CA.

June 2001, "Crashing the Party: An Experimental Investigation of Strategic Voting in Primary Elections," Annual Meeting of the Canadian Economics Association, Montréal, Canada.

September 2000, "Crashing the Party: An Experimental Investigation of Strategic Voting in Primary Elections," Barcelona Summer School for Experimental Economics, September 2000.

July 2000, "International Public Goods in Two-Level Games," European Summer School in Resource and Environmental Economics: International Dimension of Environmental Economics, Venice.

March 2000, "International Public Goods in Two-Level Games," Annual Meeting of the Public Choice Society, Charleston, SC.

July 1999, "International Public Goods in Two-Level Games," University of Colorado Environmental and Resource Economics Workshop, Boulder, CO.

June 1998, "The Prisoner's Dilemma in a Two-Level Game: An Experimental Investigation," World Congress of Environmental and Resource Economists, Venice, Italy.

April 1998, "Endogenous Timing in a Gaming Tournament," Western Social Science Association 40th Annual Conference, Denver, CO.

***Presentations at Universities and Research Institutes:***

University of Oslo, Colorado State University, University of Massachusetts Amherst, Universität Köln (Germany), University of California Berkeley, University of California Davis, Max-Planck-Institute for Economics (Jena, Germany) (2), Loyola Marymount University (2), California State University Sacramento (3), University of Rhode Island (2), Clarkson University, St. Lawrence University (2).

***Presentations and other Service for the General Public:***

“Throw Gramma From the Train: How Economists See Old Age,” presentation in the CSUS Philosophy Department’s Nammour Symposium on “Young and Old,” April 2008.

“Environmental Economics 101,” Bellarmine Forum on Environmental Responsibility, Loyola Marymount University, Los Angeles, November 2006.

“Economics,” High School Decathletes and Coaches Workshop, Sly Park, California, October 2006.

“Behavioral Labor Economics: Labor Supply of Cab Drivers,” Presentation at the University of Innsbruck Economics Literature Seminar, May 2006.

“Learning Models: Quantal Response Models,” Presentation at the University of Innsbruck Economics Literature Seminar, January 2006.

“Experimental Economics: (How) Can the Lab Guide Environmental Policy-Making?” Brown Bag Seminar, Center for International Climate and Environmental Research, Oslo, Norway, October 2005.

“Dirty Tradeoffs: What is Your Life Worth?” Presentation in the CSUS Philosophy Department’s Nammour Symposium on “The Dirty Work,” April 2005.

“Behavioral and Experimental Economics: Research Agenda and Potential Impacts,” Presentation at the Sacramento Economic Roundtable, November 2004.

“Geography of the Family” and “Beauty in the Classroom,” Presentations in the Social Science Colloquium at California State University, Sacramento, April 2004.

“Global Climate Change and Kyoto: An Economist’s Perspective,” Presentation at the Sacramento Economic Roundtable, January 2004.

***Media Appearances:***

Interview with KCRA on “Starbucks Closure Shocks Caffeine Enthusiasts,” aired 2/26/2008 on 10 pm News.

Research cited in “Flight of the Hunter: A Report on the State of Hunting in the Adirondack Park” in the December 2007 issue of *Adirondack Life*.

Interview with California Public Radio on the “Global Implications of the Californian Greenhouse Gas Bill,” aired 9/11/2006 on *All Things Considered* and 9/12/2006 on *Morning Edition*.

Interview with KCRA on “Governor, Democrats Reach Global Warming Deal,” aired 9/6/2006 on 10 pm News.

New York Times, Letter to the Editor, September 9, 1999, in response to “Americans Lead the World in Hours Worked.”